



NEHI Career Opportunity Senior Director, Program Development

NEHI is a national nonprofit, nonpartisan organization composed of stakeholders from across key sectors of health and health care. Its mission is to solve complex problems and achieve greater value in health care by fostering interdisciplinary collaboration and innovation. For more information, visit www.nehi-us.org. NEHI relies on membership dues and funding for specific projects to sustain its work.

NEHI seeks a Senior Director, Program Development at a time when the organization is deepening its focus and relevance. Increasingly, our research and convenings are designed to produce actionable recommendations and practical tools that highlight three subjects in which policies are rapidly evolving: health care value and payment innovation; equitable access to innovation; and access to mental health care. We are seeking a Senior Director to continue to grow our portfolio of programs and lead other team members in initiating project work in these and other areas consistent with our mission.

The ideal candidate should combine the skills of an academic with those of a consultant—curious and committed to intellectual rigor, as well as pragmatic and dedicated to operational feasibility. An appreciation of issues in the health care system is essential. Expertise with payment reform (both public and private), information technology and data access, or integrative approaches to chronic disease management would be highly valued. The Senior Director must be comfortable interacting with a variety of health care sectors, including pharmaceutical manufacturers, small bio-tech firms, insurance companies, health centers, and hospital systems. He or she should have experience structuring discussions on complex topics that generate collaborative solutions.

The position will report to the CEO and will be responsible for working closely with the VP, Health Policy and Research. Depending on the Senior Director's level of experience, he or she may mentor and supervise the Health Policy Research and Program Director. NEHI is a small and relatively "flat" organization and there are opportunities to build new team structures.

RESPONSIBILITIES:

- Identify funding opportunities and develop program concepts that advance NEHI's mission and the interests of its members
 - Actively communicate with NEHI member organizations and membership prospects, providing program and content expertise
 - Build and maintain durable relationships with external constituents, including staff of member organizations, funders and prospective funders, and other NEHI stakeholders



- Generate project proposals and manage project execution and dissemination
 - Develop issue briefs, white papers, project reports, presentations, and other written deliverables for submission to funders and for external publication
 - Conduct and synthesize background research, including literature reviews, on health care and health policy issues
 - Design and conduct qualitative research activities, including focus groups, surveys, and semi-structured interviews with health care leaders, constituents, and Medicaid beneficiaries
 - Lead design and conduct of qualitative research analysis, such as thematic development and coding
- Develop, plan, and coordinate stakeholder roundtables, working groups, expert panels, and forums with senior health care leaders and policy makers
- Participate in external speaking engagements, when applicable
- Recruit, mentor, and supervise essential staff and interns

SKILLS AND REQUIREMENTS:

- Master's Degree in relevant field such as public health, health services research, or public policy required; Doctoral Degree (DrPH, PhD) or Doctoral Candidate preferred.
- Minimum 10 years' work or equivalent experience, ideally at a health policy, health care consulting organization or foundation;
- Demonstrated success in securing funding from private foundations, corporations, or public agencies
- Superior research and analytical skills; familiarity with literature reviews and interviews; ability to synthesize information from multiple sources (academic journals, newspapers, online publications, interviews, etc.); knowledge of Medicare and Medicaid policies a plus.
- Excellent written and oral communication skills; ability to clarify complex issues.
- Highly organized and flexible; comfortable working independently and in a team; capable of working productively on multiple projects simultaneously in a dynamic environment.
- Curiosity and Creativity
- Familiarity and experience with project management.
- Ability to travel nationally on a limited basis.

Salary and Benefits

Salary commensurate with experience. Excellent benefits. We are an equal opportunity employer.

To apply for this position, please submit a cover letter, resume, and salary requirements to: careers@nehi-us.org . Please reference "Health Policy Research and Program Director" in the subject line of the email. The position will remain posted until filled.